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We engaged Nick Muller's services for customized 1on1 coaching as part of our Icehouse programme to work on areas within our organisation such as Strategy, Planning, 1 on 1 Coaching of the owner and embedding a Sales Focus across the organisation.

At the time we were at a point in the business lifecycle where we needed some guidance, over and above that of the day to day technical requirements of a structural engineering firm. We felt we needed some 1on1 attention on some key areas to unlock the potential of the business. While working with Nick we put together a plan that would enable us to grow and provide a management structure, systems and education to the team to take the business to the next level. The process we have gone through has been insightful and rewarding.

We now have a larger management team with a multiple shareholder arrangement that allows the original owner some flexibility and our team has grown by 5 highly competent engineers. Sales is supporting growth and we have a strong planning function to support our future direction.

Best regards

A handwritten signature in blue ink, appearing to read "Peter Boardman". The signature is fluid and cursive, with a long horizontal stroke at the end.

Peter Boardman....